



Mary Kay
Virtual Beauty Experience

Introduce Yourself!

o Who are you?

o What is your previous experience with Mary Kay?

o How do you know our hostess?

o Tell us something silly about yourself!

***Don't Forget!**

Each comment gets you an entry into our prize drawing!

- Grab a piece of paper and draw a Tic Tac Toe Board



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When you see a product you can't live without, write it in a square.

- The first person to comment "Tic-Tac-Toe" gets a prize from me!
- Also, the first person to get a full board (blackout) gets a prize from me!

Relax, have fun, and remember that there is **no obligation**, but if you choose to take something home-remember everything is 100% satisfaction guaranteed!

*IT'S NOT HISTORY,
IT'S HER STORY.
AND OUR STORY.*



MARY KAY ASH



What do you know about Mary Kay Ash?

- **Mary Kay Ash** was a single mom struggling to make ends meet for 25+ years. She retired in protest after yet another man that she had trained was promoted above her.
- She wanted a company where women could be fully rewarded for their skills and abilities. She also wanted to sell a product that would create confidence and make women feel beautiful **inside and out**.
- We are small business owners, so when you wash your face with Mary Kay you are **supporting a local business!**
- In 2003 Baylor University named Mary Kay Ash the **“Greatest Female Entrepreneur in American History”** in an academic study.’



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**WE'RE MAKING THE
WORLD A BETTER
PLACE.**



We are proud that our company follows the Golden Rule and emphasizes the importance of giving back.

When you wash your face with Mary Kay

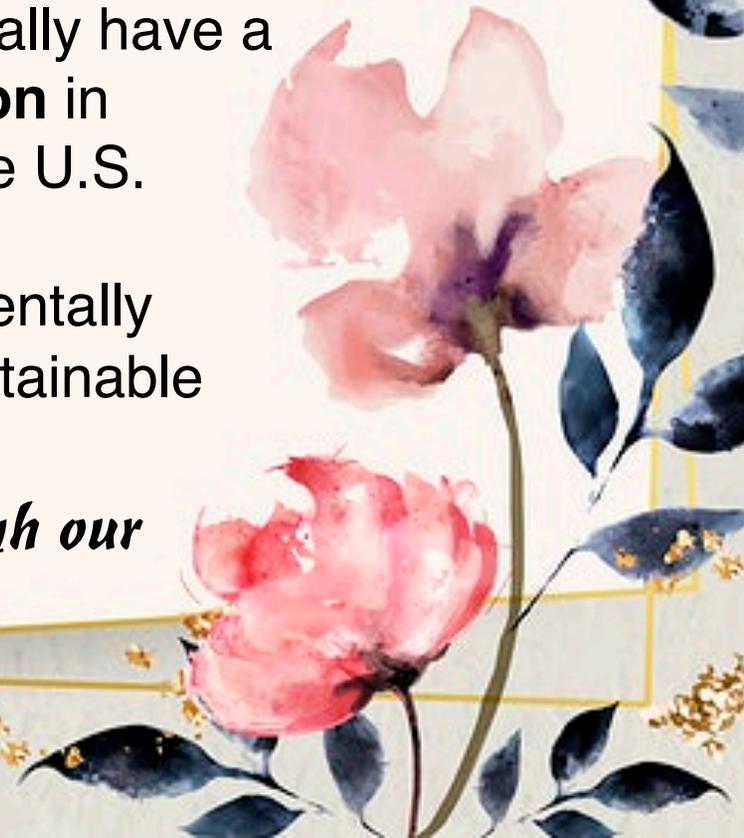
- You are supporting a company that is dedicated to fighting the many cancers that affect women.

Mary Kay has donated more than **\$28 million** to medical research in hopes of finding a cure.

- You are supporting women and children who finally have a safe haven because of the more than **\$60 million** in support provided to women's shelters across the U.S.

- You are supporting a company that is environmentally responsible with a **bold** ambition to achieve sustainable change for our planet.

*We've planted 1 Million trees through our
Pink Doing **Green** initiative*



A little bit about me :



MARY KAY

2.1 OZ NET WT / 71 g
extra emollient
night cream
crème de nuit
extra enrichie
crème extra
endiente de noche

Let's Talk Products!!



timewise

vitamin c activating squares™

contains / comprend / contiene:

12 skin-enhancing dissolvable squares

12 carrés solubles embellisseurs de peau

12 papelillos disolubles para el cuidado de la piel

.001 OZ. NET WT. / 0.030 g / 0.030 g EACH / CHACUN / CADA UNO

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MARY KAY

timewise

MARY KAY



Satin Hands Set

Fragrance-Free or White Tea & Citrus



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Step 1: Hand Softener
Helps maintain the natural
moisture of the skin and
replenishes hydration in dry
areas

**Step 2: Satin Smoothie
Refining Shea Scrub**
Exfoliates to gently remove
dead skin cells

Step 3: Hand Cream
Provides 24 hour hydration
and lasts through several hand
washings!

****Great for feet too!**

We also have Satin Lips AND Satin Body!



WIPE
the day
AWAY



MARY KAY

Oil-Free Eye Makeup Remover

- Gently removes eye makeup (**Including waterproof mascara**) without tugging or pulling the delicate skin around the eye area
- Dermatologist and Ophthalmologist tested/safe for contact-lens wearers
- Also works to remove almost anything around the house (**drawing on walls, gum, halloween makeup etc**)

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Skinvigate Sonic Cleansing Brush



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BOOST YOUR SERUM STEP!

Often formulated with a higher concentration of ingredients, serums can be the powerhouse products of your skin care routine. Help them work as effectively as possible by pairing with the facial massage head.²



SKINVIGORATE SONIC™ FACIAL CLEANSING BRUSH HEAD

Apply your favourite cleanser, turn on your device, and select your desired speed. Cleanse with gentle massaging motions.



SKINVIGORATE SONIC™ FACIAL MASSAGE HEAD

Use your favourite serum² to help the device glide across your face and neck in small, circular motions for younger-looking, more radiant skin.

² Results based on a majority of panelists who agreed with statements in a four-week independent consumer study during which 208 women used the Skinvigate Sonic™ Skin Care System and their favourite serum with the Skinvigate Sonic™ Facial Massage Head once a day for two minutes. ³ The device was not designed to be paired with acne or sunscreen products.

¹ Sold separately

Botanical Effects Skincare Line

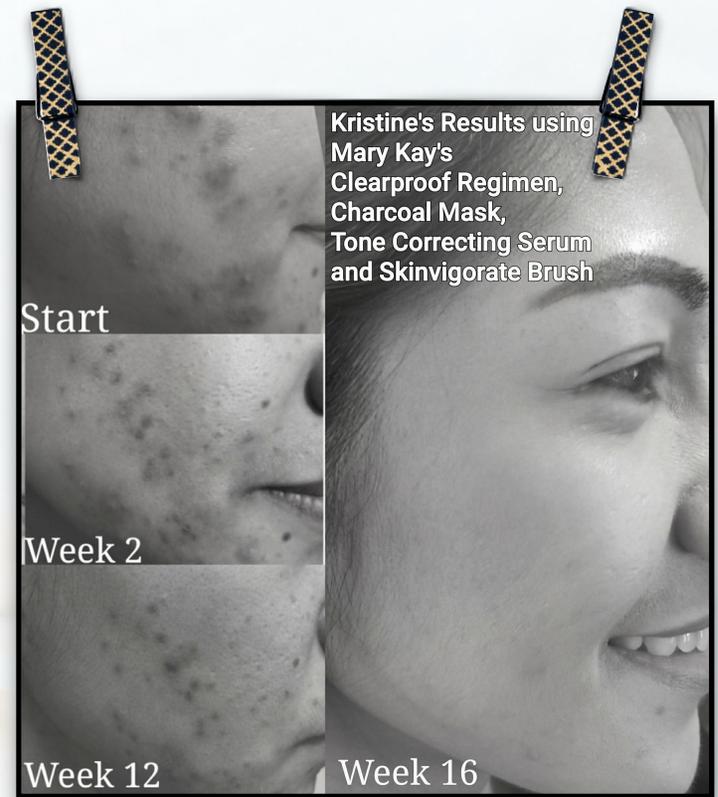


- This simple nutrient-packed regimen helps put your skin back in balance.
- Simple and moisturizing to keep your skin healthy-looking and hydrated.
- The extracts of the standout superfruit dragon fruit join well-known, centuries-old aloe for an antioxidant-packed infusion in every product.



Busy Life. Simple Solutions

Clearproof Skincare Line



- Clears up blemishes without irritation and helps maintain a clear complexion.
- Unclogs pores, removes excess oil and leaves skin feeling healthier.
- Fades the look of lingering acne spots.
- Attacks multiple factors that can contribute to acne breakouts.

Naturally Skincare Line

Mary Kay Naturally™
Purifying Cleanser



Mary Kay Naturally™
Exfoliating Powder



Mary Kay Naturally™
Nourishing Oil



Mary Kay Naturally™
Moisturizing Stick



- Mary Kay Naturally combines naturally derived ingredients, unique to each product, with exciting, versatile forms that elevate a beauty routine.
- Enjoy the comforting cleanse of the purifying cleanser, the gentle skin smoothing of the exfoliating powder, the healthy glow from the nourishing oil and the on-the-go moisture of the moisturizing stick.
- This naturally, nourishing skin care is **free of parabens, phthalates, synthetic fragrance, synthetic dyes and SLS/SLES.**



Miracle set 3D

Comes in **Combination/Oily** and **Normal/Dry** formulas



DEFENDS

against age-accelerating free radicals on skin with multiple antioxidant benefits

DELAYS

the look of premature skin aging with broad spectrum UVA/UVB protection and the exclusive Age-Minimize 3D complex

DELIVERS

visible improvement of multiple signs of aging in 4 weeks including:
Fine lines
Wrinkles
Resilience
Luminosity
Smoothness
Softness
Overall appearance

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Timewise Repair

Volu-Firm Set



Restore what was lost and lift away the years with this scientifically innovative regimen that proves it's **never** too late to help rescue skin from the damage of the past and recapture a vision of youthfulness.

- The look of deep lines and wrinkles is reduced.
- Lifted facial contours appear restored.
- Youthful volume is recaptured.
- Even skin tone is revealed.
- Vital moisture is replenished.



Advanced Signs of Aging



Special Skin Solutions



Easy Beauty Solutions



Early-to-Moderate Signs of Aging





mkmen





MARY KAY

Clearproof Deep-Cleansing Charcoal Mask

- Activated charcoal acts like a magnet to unclog pores.
- Formula is clinically shown to instantly absorb excess oil and reduce shine.
- 79% of men and women agreed: “Skin looks clearer” after use.
- Extracts of rosemary and peppermint deliver a fresh scent to awaken your senses.
- Revel in the gentle cooling sensation as you smooth the formula across your skin.



MARY KAY CHARCOAL MASK

Why do women join Mary Kay?



EARN
AMAZING
PRIZES!



Flexible
HOURS!

ENRICH
WOMEN'S LIVES,
INCLUDING
your own!



Earn extra
income!



BE YOUR OWN **BOSS!**





Money

- 50% profit on all products and a 50% discount on personal products, gifts etc.

- We get **paid immediately** on personal sales and bonuses (monthly for team commission)

- We receive a commission when we teach others how to be successful.

**ALL profits come from
MK Corporate.**

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Recognition



Culture

- Mary Kay is a company that was founded on Christian principals (**Faith first, family second and career third**)
- Golden Rule and Go-Give Philosophy
- Safe place to **grow**
- Strong sense of family and being able to **support** and raise each other up.

Starter Kit
(Best Value!)



E-Start Kit!

MARY KAY eSTART

- ✓ SELL PRODUCTS AND EARN EXTRA INCOME FROM HOME.
- ✓ DIGITAL RESOURCES TO GROW AS YOU GO.
- ✓ SUPPORT FROM A COMMUNITY OF WOMEN LIKE YOU.

- Dramatically improves skin's texture and visibly transforms the look of skin, creating a flawless-looking complexion.
- With just one use, fine lines instantly appear less noticeable, and pores appear smaller. Suitable for all skin types and skin tones.

Timewise Microdermabrasion Plus Set



Timewise Moisture Renewing Gel Mask

Get 10 skin-renewing benefits in 10 pampering minutes and lock in vital moisture to help your skin look fresher and more youthful.



MARY KAY®

- Skin appears less stressed, feels nourished, purified and calm.
- Instantly hydrates while also locking in moisture.
- Helps reduce the appearance of pores as well as fine lines and wrinkles.

Hydrogel Eye Patches

- Instantly reviving, shimmery pink gels deliver a refreshing burst of hydration to tired eyes. You'll see benefits by using these for just 20 minutes, twice a week, making "me" time a **lot easier to find**.
- These eye patches use the fun delivery system of hydrogel – **water suspended in a gel matrix** – to flood the eye area with benefits. The patches use the moisturizing power of glycerin, a powerful humectant known to moisturize the skin and help with water loss. After skin feels quenched, the

AWAKEN YOUR UNDEREYES

BENEFITS

- 💧 HYDRATES
- ❄️ COOLS
- 🌊 SOOTHES
- ☁️ DEPUFFS



- STEP 1 Smooth onto undereyes
- STEP 2 Leave for 20 minutes
- STEP 3 Remove and pat excess into skin

Which one are you? Post in the comments!

Skincare?

Beauty SESSION



Be prepared to relax and take your Beauty Game to the next level!

Or



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Makeup?

COLOR Beauty SESSION



Be prepared to relax and take your Beauty Game to the next level!

Everything is better with Friends!

We work our business off customer referrals-the most amazing compliment you can give to your beauty consultant is introducing her to your friends! (18+)

I'll send a quick text telling them their friend gifted them a complimentary Virtual Beauty Experience. You don't have to do anything, but you get all the credit!

* They have to be awesome like you! :)

Keep in mind:

When you book a follow-up with friends TODAY it goes towards our hostesses free credit!



THE MARY KAY Beauty Experience

FAVORITE SETS

ULTIMATE MIRACLE SET



Age Minimizing 3D
4-in-1 Cleanser
Day Cream
Night Cream
Eye Cream
Microdermabrasion

retails for \$165

TW MIRACLE SET 3D



Age Minimizing 3D
4-in-1 Cleanser
Day Cream
Night Cream
Eye Cream

retails for \$110

BASIC SET



Age Minimizing 3D
4-in-1 Cleanser
Day Cream

retails for \$56

ADD ONS



FINISHING SET
Foundation
Foundation Brush
Foundation Primer

\$54



Microdermabrasion
Deep Exfoliating
and Pore
Minimizing
Treatment

\$55



Deep Cleansing
Charcoal Mask
Treatment

\$24



Skin Revealing
Glycolic Facial
Peel Treatment

\$65



Lifting Bio-Cellulose
Mask Treatment

\$70

\$40 OFF
ANY OF THE
FAVORITE SETS

WHEN YOU SCHEDULE YOUR
NEXT BEAUTY EXPERIENCE!
Plus more free at your next
experience depending on the
package you choose!

#flippers
awesome

SATIN SET



Satin Hands
Pampering Set
Satin Lips Set

\$58



Ask me how
you can get
these free!

Final chance for
entries into the prize
drawing!



Thank you!

Talk to you soon!